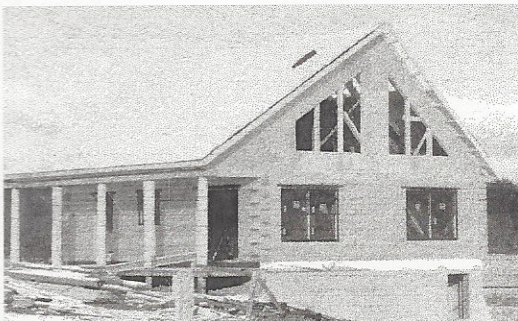


# Greetings From Schoen-Wyffels East 1998

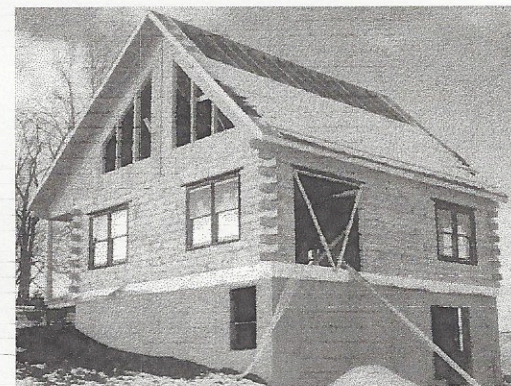
Last year the world was abuzz with a search for "Tickle-Me-Elmo". This year, we have been watching the affects of "El-Nino". Warmer waters in the Pacific have changed the weather patterns and as a result, we experienced a warmer fall.

Currently, we have 4 projects under way so the warmer weather is much appreciated.

REAL LOG HOME owners, Rick and Michelle Muoio of Glover Rd., Clyde, NY, are building a CONTOUR 7, 1400 sq. ft. modified cape. The plan is fully custom to take in the southern exposure and the



views of the surrounding area. As with many projects this year, Rich and Michelle chose a SUPERIOR WALL SYSTEM for their basement. The pre-engineered concrete



panelized walls are positioned in 1 day. The design of the wall insures a damp-free environment to be easily insulated and finished off as

future living area. They also utilized a TGI subfloor system, better known as the "silent floor".

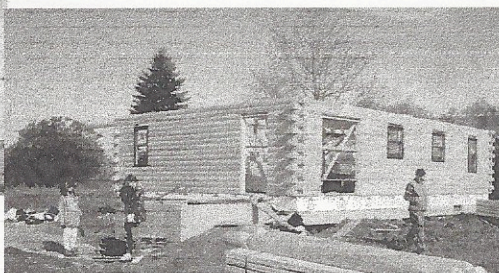
Rich and Michelle with the help of some friends, had the walls up in a few short days ready for the contractor, Dwight James, to complete the rest of the project. Their goal is to do the entire project for about \$100,000 and to date, they are on target.

Dave and Elyse Trank started in November a super deluxe CONTOUR REAL LOG HOME in Wilson, NY, just west of Buffalo. I am told it is located in between the "lake effect" of Lake Ontario and Lake Erie, so not a "lot" of snow falls there. The 1800+ sq. ft. traditional has a master bedroom in the upstairs 3/4 loft that



Dave Trank inspecting the job after three days.

includes a 16 ft. front gable dormer. An additional two bedrooms are located on the first floor. The great room opens to the upstairs loft. A breezeway and two car garage

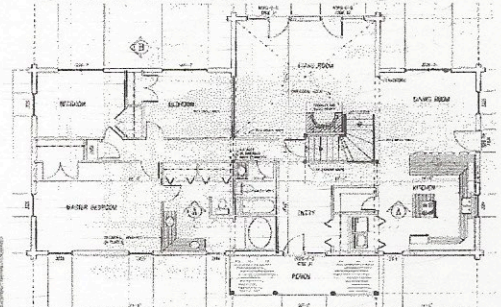


will be added in the spring.

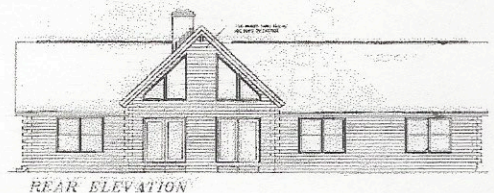
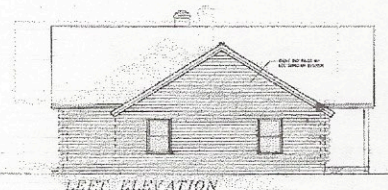
Dave and Elyse planned the arrival of their new home just

about the time of the arrival of their second child. Both are in good shape and now they have lots of help. A contractor shelled in the building and Dave is going to finish the project off. We started planning their "dream home" back in 1995 and after several modifications, the plan really worked.

In December, Dave and Suzanne Sandore of Horseheads, NY, started a Custom V- GROOVE CONTOUR 7 REAL LOG HOME -a 2000+ sq. ft. ranch which includes an



"activity loft" overlooking the living room. Their home is built on a Superior Wall



Foundation that, once finished off, will add another 1800 sq. ft.. The lot is wooded yet allows plenty of southern exposure for passive solar through the 3- 6' sliders and the fixed glass in the gable.

The first well connected Horseheads with Main Street Peking. I witched their second location next to the



driveway and we should have the results very soon.

In June, Tim and Dawn Dennis of Penn Yan, built a 1800+ sq. ft. ASPERLINE ranch with a connected two car



Contractor, Mark Mitchell, Jim, and Tim considering the third bay on the garage.

garage at a right angle to the home. Upon greater reflection the third bay was added to the garage before the home was completed.

Tim and I were house brothers from back in our Cornell



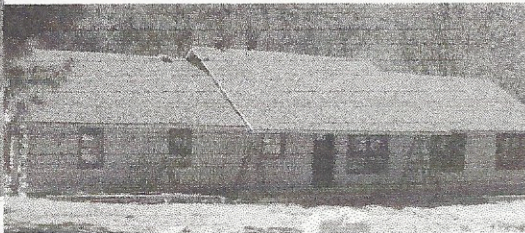
days.

Dawn and Tim located their home on one of the hills of Yates County that overlooks their registered Hereford operation. In addition to raising animals, Tim is one of the predominate veterinarians of the area (my unbiased judgment). Both Tim and Dawn have an on-going active missionary commitment to a church in Panama.

Chris and Nole Michaels built a 1700 sq. ft. ASPERLINE "fishing camp" up along Lake Ontario not far from Wolcott. Their front porch overlooks a man-made pond. Chocolate, my canine spaniel mascot, thought it was heaven. We added a sunroom to the dining room that supports a deck off

the master bedroom above giving a view almost to Canada. The home was designed to be without the normal electric and heating hook-ups.

Early in the spring, Gary and Penny Roberts built a 1700 sq. ft. RUSTIC REAL LOG HOME modified TETON in Bath,



NY. Their home overlooks one of the Southern Tier valleys and has daily visits from deer and turkey.

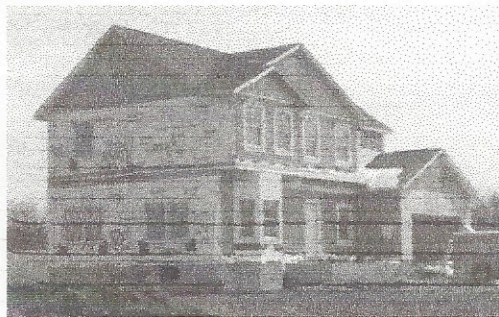
The 3,800 Sq. ft. Custom REAL LOG HOME built for the



Longos in the Tully Valley was finished this last summer.

This is a grand home open to the ceilings with 4 wrap around loft bedrooms on the second floor.

Our modular division built a 3 bedroom 2,600 sq. ft. 2 story



HAVEN HOME for Dan and Natalie Ewing in Macedon, NY.

The 6 box unit is fully custom and a beauty. They chose a "wood like" vinyl siding that will give the "look" but require no maintenance.

Currently, we have a 2 story Canadian GUILDCREST

modular that has been set on the foundation in Waterloo, NY. Jeff and Kelly Sobus and their newborn son will be moving in to their home in January. The Canadians are really focused on energy efficiency and environmentally-friendly materials. The standard whole house air-exchange system sets this building apart from the rest. As an extra added benefit, we are learning how to speak Canadian, (aah).

We do have a large quantity of contour log siding available for garages so if you are in need, give us a call. We continue to be impressed with the WOODGUARD log home treatments.

On the home front, this year has been full of watching the grandchildren grow faster than we would like. We take the time when they are around to share and discover life as they do. Again this year, it has been a real joy to have my father accompany me on many site visits.

One of my partners in the dairy had a very serious truck accident in August. Fortunately, it was not his time to leave this world but Kevin will be on a long road to recovery. Also on the dairy side, the entire pricing system is being challenged. My coop activities have taken me to all parts of this country and Holland. We were also successful in consolidating 4 cooperatives into 1.

Jean keeps the gardens looking great and is always sharing clippings and rootings. Anyone in want or need, let us know.

We wish you well in 1998 and many blessings to share.

**Ed & Jean Schoen**

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